



Positive Plus Mortgage Solutions has more than 8 years experience in mortgages in Australia. We specialises in helping many Australians to reach their financial goals no matter whether the customer is a first time buyer, an investor or simply refinancing an existing loan, we will find a solution. We provide an unique experience for all of our customers with ongoing management and great service for the life of their loan.

POSITION | 3-4 Mortgage Brokers required
LOCATION | Sydney CBD

Responsibilities

- Develop a portfolio of clients
- Follow up with clients on an on going bases to ensure that you offer the best service and advice for all customers
- Liaise with customers, clients, stakeholders and leaders
- Meet and exceed KPI's and sales targets

Requirements

- A commitment to excellence in customer service.
- Be able to build and maintain strong business relationships
- Ability to work as part of a team or independently
- Proven sales experience and the ability to build strong relationships
- Strong knowledge of the lending market and financial products (preferred)

What we are offering

- Team environment and Professional Mentoring
- Highly competitive commission and build your own trail income
- Provide backup support that will take your deal from lodgment to settlement, allowing you to focus all of your time on your customer.

This is an extremely valuable opportunity to work within a fast growing company and share your own vision and drive.

To express interest, apply NOW with a cover letter AND your resume to info@positiveplus.com.au

More details call us on 02 9283 5009